

Florida Association of Public Insurance Adjusters

Summer Conference Agenda

July 7th, 8th and 9th, 2011

Harbor Beach Marriott Resort, Ft. Lauderdale, Florida

Thursday, July 7th, 2011

- 1:00 P.M. – 5:00 P.M.: Board of Directors Meeting
- 1:00 P.M. – 2:30 P.M.: **“PUBLIC ADJUSTING 101 – ETHICS”**
A Panel Presentation by:
Ron Delo of The Public Adjusters and Insurance Claim Consultants
Gary Miller, Esq. of Freemon and Miller, P.A.
Ron Hobgood, Esq. Of Counsel to Freemon and Miller, P.A.
Andy McDonald, Esq. of Freemon and Miller, P.A.
David Fuller, Esq. of Freemon and Miller, P.A.
(2 C.E. credits: Public Adjuster – Ethics)
- 2:30 P.M. – 2:45 P.M.: Break
- 2:45 P.M. – 4:45 P.M.: **“PUBLIC ADJUSTING 101 – LAW AND POLICY”**
A Panel Presentation by:
Gary Miller, Esq. of Freemon and Miller, P.A.
Ron Hobgood, Esq. Of Counsel to Freemon and Miller, P.A.
Andy McDonald, Esq. of Freemon and Miller, P.A.
David Fuller, Esq. of Freemon and Miller, P.A.
(2 C.E. credits: Public Adjuster – Law and Policy)
- 4:45 P.M. – 5:00 P.M.: **PUBLIC ADJUSTING 101 – Question and Answers.**
- 5:30 P.M. – 6:00 P.M.: Conference Pre-Registration
- 6:00 P.M. – 6:30 P.M.: President’s Reception for Associate Members
- 6:30 P.M. – 8:00 P.M.: Welcoming Reception for All Members

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Friday, July 8th, 2011

- 7:30 A.M. – 8:45 A.M.: Breakfast Buffet
- 8:00 A.M. – 8:45 A.M.: Conference Registration
- 9:00 A.M. – 9:30 A.M.: Opening & remarks by FAPIA President, David Beasley
- 9:30 A.M. – 10:30 A.M.: FAPIA Business Meeting (Mandatory)
- 10:30 A.M. – 12:00 P.M.: **“LEGISLATIVE SESSION 2011”**
An overview and insight. Will include opportunity for questions and answers.
Presentation by FAPIA Lobbyists:
Keri Rayborn and Ken Plante
- 12:00 P.M. – 1:00 P.M.: Lunch
- 1:00 P.M. – 2:00 P.M.: **“QBE: WHAT PUBLIC ADJUSTERS NEED TO KNOW”**
An in-depth discussion of QBE. Find out how to use the contractual provision for appraisal in order to short circuit a lengthy adjustment.
Michael Duffy, Esq. of Childress Duffy, Ltd.
George Keys of Keys Claims Consultants, Inc.
(1 C.E. credit: Public Adjuster – Law and Policy)
- 2:00 P.M. – 3:00 P.M.: **“50% OF WHAT?”**
Adjusting for the increased cost of construction due to law or ordinance.
Adrian Neiman Arkin, Esq. of Mintz Truppman, P.A.
(1 C.E. credit: Public Adjuster – Law and Policy)
- 3:00 P.M. – 3:20 P.M.: Afternoon Break
- 3:20 P.M. – 4:20 P.M.: **“SO, WHO’S IN CHARGE HERE?”**
A discussion of authority and legal responsibility in first party property insurance claims.
Bob Freemon, Esq. of Freemon and Miller, P.A.
(1 C.E. credit: Public Adjuster – Law and Policy)
- 4:20 P.M. – 5:20 P.M.: **“WHAT EXPERIENCED PUBLIC ADJUSTERS SHOULD HAVE INCLUDED IN THEIR CLAIM FILE”**
Reaching a level of excellence through claim file documentation.
Chip Merlin, Esq. of Merlin Law Group
(1 C.E. credit: Public Adjuster- Ethics)
- 5:20 P.M.: President’s Closing Remarks
- 5:30 P.M.: FAPIA Roundtable Discussion

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Saturday, July 9th, 2011

- 7:30 A.M. – 8:45 A.M.: Breakfast Buffet
- 8:45 A.M. – 9:00 A.M.: Opening & remarks by FAPIA President, Pat Cuccaro
- 9:00 A.M. – 10:00 A.M.: **“UPL 2.0”**
A closer look at the unauthorized practice of law and how it affects the public adjusting profession.
Gary Miller, Esq. of Freemon and Miller, P.A.
(1 C.E. credit: Public Adjuster – Law and Policy)
- 10:00 A.M. – 11:00 A.M.: **“IT’S ALMOST HURRICANE SEASON – DO YOU KNOW WHERE YOUR APPRENTICE IS?”**
A presentation focusing on Florida’s Public Adjuster Apprentice program including selection of potential Apprentices, Apprenticeship Agreements, training and education of Apprentices, and Assessment of Apprentices.
Dave Murray, Esq. of Danahy and Murray, P.A.
Matthew Danahy, Esq. of Danahy and Murray, P.A.
(1 C.E. credit: Public Adjuster – Law and Policy)
- 11:00 A.M. – 12:00 P.M.: **“KNOCK, KNOCK. WHO’S THERE? INSURANCE COMPANY. INSURANCE COMPANY WHO AND WHAT DO YOU WANT?”**
The insurance company’s right to enter, inspect, examine and take recorded statements.
John Bales, Esq. of John Bales Attorneys
(1 C.E. credit: Public Adjuster - Law and Policy)
- 12:00 P.M. – 1:00 P.M.: Lunch
- 1:00 P.M. – 2:00 P.M.: **“LITIGATION AND THE PUBLIC ADJUSTER”**
A discussion of the issues a PA will face when the claim file heads to litigation including responding to subpoenas, preparing for and attendance at a deposition, documenting evidence, proving damages and what to do when the PA is asked to sit for an EUO.
Todd Stabinski, Esq. of Stabinski & Funt, P.A.
(1 C.E. credit: Public Adjuster- Law and Policy)
- 2:00 P.M. – 3:00 P.M.: **“HAS YOUR CLIENT TOLD YOU EVERYTHING YOU NEED TO KNOW?”**
Identifying and obtaining critical information early in the claim that will spare you anguish down the road.
Scott Arthur, Esq. of Gunn Law Group
(1 C.E. credit: Public Adjuster- Law and Policy)
- 3:00 P.M. – 3:20 P.M.: Break

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Saturday, July 9th, 2011

3:20 P.M. – 4:20 P.M.

“CASE LAW UPDATE”

A discussion of recent property insurance case law in Florida.

Javier Delgado, Esq. of Merlin Law Group

Nicole Vinson, Esq. of Merlin Law Group

(1 C.E. credit: Public Adjuster- Law and Policy)

4:20 P.M.:

Closing Remarks

Drawing for an i-Pad 2

Meeting Adjournment

NOTES:

All public adjuster attendees are responsible for maintaining their own continuing education credits and each public adjuster attendee must sign each sign-in sheet for each course offered in order to receive credit.

This agenda is subject to modifications.

Business Casual Attire is required. (No shorts, no tank tops and no flip flops).

Attendees must be present in order to be eligible for drawing.