



NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS

21165 Whitfield Place, #105, Potomac Falls, VA 20165

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MARCH 23, 2011 NAPIA / CAPIA INSURANCE SEMINAR

This year's spring insurance seminar presented by NAPIA and the California Association of Public Insurance Adjusters (CAPIA) features six sessions on first party property insurance claims matters. The program takes place Wednesday, March 23, 2011 at the Marina del Rey Hotel in Marina del Rey (Los Angeles), California. Speakers and topics include:

- ❖ **“Public Adjusting Practices”**
By Ron Cook, Esq., Willoughby, Stuart & Bening
- ❖ **“Industrial Hygiene Data, Sampling Strategy, Analytical Methods and Interpretation”**
By Hamid Arabzadeh, MS, CHI, CSP, REA, CHMM, HRA Environmental Consultants, Inc.
- ❖ **“Public Wind Damage on Structures”**
By Dilip Khatri, PhD, SE, Khatri International, Inc.
- ❖ **“A Primer on How to Prepare for and Complete an Appraisal”**
By Ron Cook, Esq., Willoughby, Stuart & Bening
- ❖ **“Proof of Loss and the Road to Bad Faith”**
By Henri Tartt, Esq., Law Offices of Henri Tartt
- ❖ **“Cause, Estimate and Depreciation in a Building Loss - A Case Study of Reiters Marina”**
By Tony Astone, The Greenspan Company/AI

The seminar will provide six continuing education credits for all SPPAs and CPPAs. Applications for a similar amount of CE credits have been submitted to state DOIs, including California. To receive CE credits, registrants must be in attendance for the entire program and are required to sign in and out.

The registration desk opens at 7:45 am on the morning of March 23. The program begins at 8:30 am and will conclude at approximately 3:00 pm. Registration includes a continental breakfast, lunch, refreshment breaks and all handouts. Attendees will have time throughout the day to network with colleagues. All PAs, adjusters, agents, brokers, attorneys and other insurance industry professionals are welcome to attend.

The Marina del Rey Hotel is conveniently located about five miles from the Los Angeles International Airport (LAX). If you plan to stay overnight, call the hotel at 800-882-4000 or 310-301-1000 and ask for the NAPIA group rate of **\$109 single/double** (room upgrades are available at \$119 & \$129). A first night's deposit is required. The cut-off date for guaranteed room reservations (and early registration rates) is February 22, 2011.

Please refer to the enclosed agenda and registration form for further details on the schedule, fees, hotel location and cancellation policy. You may also contact NAPIA at 703-433-9217 or info@napia.com. Online registration will be available soon at www.napia.com.

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NAPIA/CAPIA INSURANCE SEMINAR

The Marina del Rey Hotel

Marina del Rey, CA

March 23, 2011

AGENDA

- 7:45 am Registration Opens
Continental Breakfast Served
- 8:30 am Welcome & Introductions
Clay Morrison, CPPA, Chairman
NAPIA Professional Education Committee
- 8:40 am **“Public Adjusting Practices”**
Ron Cook, Esq., Willoughby, Stuart & Bening
- 9:30 am **“Industrial Hygiene Data, Sampling Strategy,
Analytical Methods and Interpretation”**
Hamid Arabzadeh, MS, CHI, CSP, REA, CHMM,
HRA Environmental Consultants, Inc.
- 10:20 am Break
- 10:40 am **“Public Wind Damage on Structures”**
Dilip Khatri, PhD, SE, Khatri International, Inc.
- 11:30 am **“A Primer on How to Prepare for and Complete an Appraisal”**
Ron Cook, Esq., Willoughby, Stuart & Bening
- 12:20 pm Lunch
- 1:10 pm **“Proof of Loss and the Road to Bad Faith”**
Henri Tartt, Esq., Law Offices of Henri Tartt
- 2:00 pm Break
- 2:20 pm **“Cause, Estimate and Depreciation in a Building Loss –
A Case Study of Reiters Marina”**
Tony Astone, The Greenspan Company/AI
- 3:10 pm Seminar Concludes

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NAPIA/CAPIA INSURANCE SEMINAR

The Marina del Rey Hotel
Marina del Rey, CA
March 23, 2011

REGISTRATION FORM

RETURN TO: NAPIA Seminar Coordinator
21165 Whitfield Place, #105
Potomac Falls, VA 20165
Facsimile: 703-433-0369

Please register the following for the March 23, 2011 NAPIA/CAPIA Insurance Seminar at the Marina del Rey Hotel:

Name _____

Company _____

Address _____

City/State/Zip _____

Telephone (_____) _____ Facsimile (_____) _____

E-mail _____

Please print my name badge(s) as shown below:

Name _____

Company _____ City/State _____

REGISTRATION FEES:	BY FEBRUARY 22	AFTER FEBRUARY 22		
	NAPIA & CAPIA Members	\$245	NAPIA & CAPIA Members	\$265
	Non-Members	\$345	Non-Members	\$365

*Additional registrants from the same firm may take a \$10 fee reduction (the first attendee must pay full price).
Copy this form to register others from your firm.*

Credit Card (circle one): MC / VISA / AMEX _____

Name on Card _____ Expiration Date _____

Signature of Cardholder _____

Make Checks Payable to NAPIA.

Total Amount Enclosed/Charged \$ _____

continued

ROOM RESERVATIONS & LOCATION

To reserve a room, call the Marina del Rey Hotel directly at 800-882-4000 or 310-301-1000 and ask for the NAPIA group rate of \$109 single/double. A first night's deposit will be required.

Reservations must be made no later than February 22, 2011. After February 22, reservations will be made on a space available basis only.

The hotel is located in Marina del Rey, only 5 miles from the Los Angeles International Airport (LAX).

MARINA DEL REY HOTEL

13534 Bali Way

Marina Del Rey, CA 90292

Phone: 310-301-1000

Fax: 310-305-8513

Web: www.marinadelreyhotel.com

CANCELLATION POLICY

A full refund of all registration fees will be applied to cancellations received up to ten days prior to the seminar. A fifty percent (50%) refund will be issued for cancellations received within 3 days of the seminar. *No refunds will be issued for cancellations received after March 19.*

RETURN YOUR COMPLETED SEMINAR REGISTRATION FORM BY MAIL OR FAX TO:

NAPIA Seminar Coordinator

21165 Whitfield Place, #105

Potomac Falls, VA 20165

Facsimile: 703-433-0369

Join NAPIA and Save on Your Seminar Registration Fee!

The Association gives public insurance adjusters an edge by providing members with the information, tools, and opportunities that allow them to succeed professionally, including members-only networking events, discounted rates for conferences and seminars, use of the association's highly respected logo, company listing on NAPIA's website, advertising discounts, frequent legal and legislative updates and access to online forums with other members.

For a limited time, the Association is offering a promotional discount that allows public insurance adjusters to join for a fraction of the normal membership fee. Visit www.napia.com for details or contact NAPIA at 703-433-9217 or info@napia.com.